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2015 - 2016

Preface

The past fiscal year has proven once again how important our diversified business model is, especially in volatile times, and that flexibility and continuous development are the watchwords. To this effect, we have stepped up our investing activities in the past year more than ever before. Almost EUR 80 million went into property, plant and equipment in order to support our new projects. We also invested more than EUR 30 million in research and development. This ensures that Miba's innovative strength and technology leadership are reinforced, thus laying the foundations for profitable growth in the future.

We are sticking to our growth forecasts despite our expectation that the capital goods industry will not see a sustainable improvement in the short term. We operate in markets driven by the megatrends of mobility and energy and therefore expect a stable to positive performance in the long term. I also have no doubt that the US and China, as in the past, will continue to drive the growth of our business. We are well equipped for further growth given our financial independence and stability, which we could again improve in the past year. In addition to expanding our established lines of business, we also intend to continue broadening our product portfolio through acquisitions. With our expertise in technologically sophisticated components, we are also able to create added value in other areas. In doing so, we are driven by our "Innovation in Motion – Technologies for a Cleaner Planet" mission.

When it comes to this mission, our most important messengers are our employees. This is one of the reasons why we are constantly striving to further improve their working environment and to establish general conditions for even better and less complicated collaboration across departments, locations, divisions and countries. These include, for example, the construction of the Miba Forum in Laakirchen. The new building, which will combine architectural tradition and modernity, is expected to become a point of attraction and a hub for modern types of collaboration and innovation. Aside from being used as a customer, technology and learning center, the Miba Forum will also be a new home for a large portion of our international management team.

Our Miba 2020 strategy sets the right priorities for our ambitious path into the future. I am convinced that, together with our highly qualified and motivated employees at all Miba locations, we will continue to achieve even greater things. I would like to express my particular gratitude and appreciation to them, as they move Miba ahead every day.

Sincerely,



F. Peter Mitterbauer

Miba 2020

Dynamic Evolution

As a technology leader and global company, we are making an active contribution to technical progress and global economic growth. Global population growth, climate change and the scarcity of resources demand innovative solutions. We are preparing for these tasks and have defined our priorities for the next few years. Change always means new possibilities and opportunities to be exploited. With Miba 2020, we are heading into the future with confidence, a clear vision, strategy and ambitious targets.

Our Mission

Innovation in Motion –
Technologies for a Cleaner Planet

Our Vision

No power train without Miba technology

Our Goals

- Profitable growth to over EUR 1 billion
- Increase in revenue from core business and through M&A
- Global number 1 in our market segments

Our Strategy

Strive for technology leadership in demanding, financially attractive market segments
Dynamic Evolution as the overarching guiding concept supported by three main pillars: Global Growth, Innovation and Technology, People

Our Values

- Technology Leadership
- Lifelong Learning
- Entrepreneurship
- Passion for Success

ad Iacub Gordana Murat Kannha Alois Ekean Mirjana Katharina Franz Anja
Geoff Brian Mirsad Andreas Mus

Miroslav Derya Christian Darko Martin Muel Ercal Hekmat Emir MidoMarkus

Christian Jürgen Bogana Dennis M



Reducing CO₂ emissions, increasing the efficiency of existing drive concepts and keeping pace with the trend toward new alternative energy sources, intelligent networking and data management present us with challenges, which we tackle with knowledge and ambition. The “Dynamic Evolution” motto stated in our Miba 2020 strategy and our “Technologies for a Cleaner Planet” mission have provided us with the tools needed to take a relevant and sustainable

approach to solutions together with our customers, namely in product development as well as in process optimization.

In line with customer satisfaction, for us moving forward together means going to great lengths to offer our employees a professional home in which they can develop and contribute their skills. We know that the success of customer projects is due to the people who created these products and solutions.



ALTERNATIVE
DRIVE CONCEPTS

RENEWABLE
ENERGY SOURCES

Because customer satisfaction does not happen by chance, but is characterized by a joint effort to come up with innovative

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682
USA

47
ENGLAND
2,227
AUSTRIA

1,318
SLOVAKIA

17
OTHER

48
INDIA

698
CHINA

33
SINGAPORE

Global network

*A strong and reliable partner
to our customers across the world*

At a Glance

Miba AG



606.6
2012–2013



69.9
2012–2013



610.2
2013–2014



70.2
2013–2014



669.3
2014–2015



81.9
2014–2015



719.1
2015–2016



82.9
2015–2016

REVENUE (in EUR million)

EBIT (in EUR million)



51.0
2012–2013



4,153
2012–2013



68.1
2013–2014



4,424
2013–2014



53.4
2014–2015



4,936
2014–2015



79.2
2015–2016



5,070
2015–2016

INVESTMENTS in property, plant and equipment, and intangible assets (in EUR million)

EMPLOYEES (as of 1/31 reporting date)

www.miba.com

The full annual report 2015–2016
can be found at:

